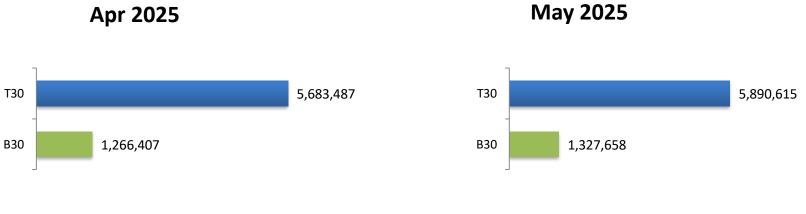
#### **B30** Assets





Rs. crores

18% of the assets of the mutual fund industry came from B30 locations in May 2025 Assets from B30 locations increased from 12.66 lac cr in Apr 25 to 13.28 lac cr in May 25, representing increase of 5%

\* Assets from B30 increased from 10.49 lac cr in May 2024 to 13.28 lac cr in May 2025, representing an increase of 27%

T30 refers to the top 30 geographical locations in India and B30 refers to the locations beyond the top 30. Rs. lac cr is equivalent to Rs. trillion.

# B30 and T30 - Asset Mix



B30 locations tend towards equity assets.

86% of the assets from B30 locations are in equity schemes in May 2025

For T30 locations, equity-oriented schemes accounted for 54% of assets in May 2025



Equity-oriented Schemes Non equity-oriented schemes

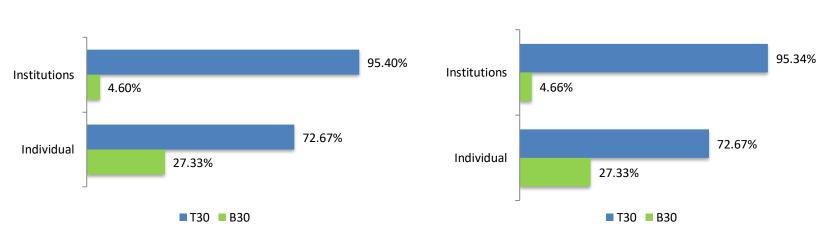
 In May 2024, 85% of assets from B30 locations were in equity schemes and non equity –oriented schemes accounted for 15%

> Equity-oriented schemes include equity and balance funds. Non-equity-oriented schemes include liquid and money market schemes and debt and debt-oriented funds. T30 refers to the top 30 geographical locations in India and B30 refers to the locations beyond the top 30.

T30 vs B30 May 2025



#### 27% of Individual Assets are from B30 Locations



Apr 2025

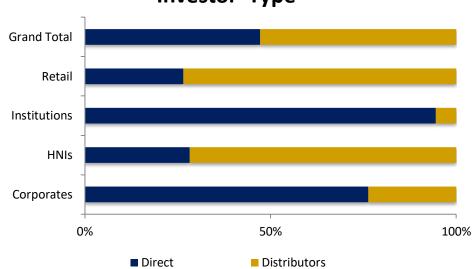
May 2025

In May 2025, 27.33% of assets held by individual investors is from the B30 locations. 4.66% of institutional assets come from B30 locations. Institutional assets are concentrated in T30 locations, accounting for 95.34 % of the total.

\* In May 2024, 26.45 % of assets were held by individual investors from B30 locations and 4.75% of institutional assets from B30 locations

# **Distributor Vs Direct**





# Investor Type

About 27% of the retail investors chose to invest directly, while 28% of HNI assets were invested directly in May 2025

47% of the assets of the mutual fund industry came directly. A large proportion of direct investments were in non equity-oriented schemes where institutional investors dominate.

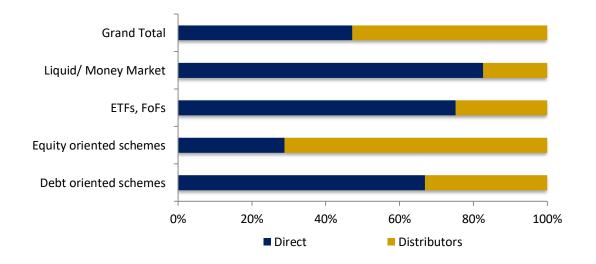
\* May 24- 23% of the retail investors chose to invest directly, while 27% of HNI assets were invested directly.

Equity-oriented schemes include equity and balance funds. Institutions include domestic and foreign institutions and banks. HNIs are investors who invest with a ticket size of Rs. 2 lakhs or above.

# **Distributor Vs Direct**



#### Scheme Type



83% of liquid/money market scheme assets where institutional investors dominate, were direct, whereas 67% of debt-oriented scheme assets and 29% of equity scheme assets were direct.

\* May-24 - 81% of liquid/money market scheme assets where institutional investors dominate, were direct, whereas 63% of debt-oriented scheme assets and 26% of equity scheme assets were direct

Equity-oriented schemes include equity and balance funds. Institutions include domestic and foreign institutions and banks. HNIs are investors who invest with a ticket size of Rs. 2 lakhs or above.