

**CIR/ ARN-14/12-13**

**July 13, 2012**

To All Members

Dear All,

**Re : AMFI Registration/ NISM Certification/ KYD Compliance  
for Overseas Distributors**

In terms of SEBI Circulars No. MFD/CIR No.10 / 310 /01 dated September 25, 2001, No. MFD/CIR/20/23230/2002 dated November 28, 2002, No. SEBI/MFD/CIR No.01/6693/03 dated April 03, 2003, No. SEBI/IMD/CIR No.2/254/04 dated February 04, 2004 and No. Cir/IMD/DF/5/2010 dated June 24, 2010, asset management companies / mutual funds can empanel only those agents/ distributors which are registered with Association of Mutual Funds in India (AMFI) by passing a certification examination from AMFI and now National Institute of Securities Markets (NISM).

As per SEBI letter no. OW/ 14970/ 2012 dated July 5, 2012 NISM certification and AMFI Registration may not be insisted upon for overseas distributors. However, the overseas distributors may be required to comply with the extant laws, rules and regulations of jurisdictions where they carry out their operations in the capacity of distributors.

Accordingly, overseas distributors are now not required to obtain NISM certification and AMFI Registration and are also not required to comply with KYD process. Accordingly, our circular No. CIR/ARN-09/08-09 dated July 18, 2008 stands modified to this effect. However, as mentioned in SEBI's letter dated July 5, 2012, AMCs are required to ensure compliance by the overseas distributors with the extant laws, rules and regulations of jurisdictions where they carry out their operations in the capacity of distributors, while empanelling them.

Regards,

**C G Parekh  
Sr. Vice President**