#### **B30** Assets





Rs. crores

18% of the assets of the mutual fund industry came from B30 locations in June 2025 Assets from B30 locations increased from 13.28 lac cr in May 25 to 13.80 lac cr in June 25, representing increase of 4%

\* Assets from B30 increased from 11.13 lac cr in June 2024 to 13.89 lac cr in June 2025, representing an increase of 24%

T30 refers to the top 30 geographical locations in India and B30 refers to the locations beyond the top 30. Rs. lac cr is equivalent to Rs. trillion.

# B30 and T30 - Asset Mix



B30 locations tend towards equity assets.

86% of the assets from B30 locations are in equity schemes in June 2025

For T30 locations, equity-oriented schemes accounted for 54% of assets in June 2025



Equity-oriented Schemes 🔳 Non equity-oriented schemes

• In June 2024, 85% of assets from B30 locations were in equity schemes and non equity –oriented schemes accounted for 15%

Equity-oriented schemes include equity and balance funds. Non-equity-oriented schemes include liquid and money market schemes and debt and debt-oriented funds. T30 refers to the top 30 geographical locations in India and B30 refers to the locations beyond the top 30.

T30 vs B30 June 2025



June 2025

### 27% of Individual Assets are from B30 Locations



In June 2025, 27.39% of assets held by individual investors is from the B30 locations. 4.64% of institutional assets come from B30 locations. Institutional assets are concentrated in T30 locations, accounting for 95.36 % of the total.

\* In June 2024, 26.63 % of assets were held by individual investors from B30 locations and 4.83% of institutional assets from B30 locations

May 2025

# **Distributor Vs Direct**





#### Investor Type

About 27% of the retail investors chose to invest directly, while 28% of HNI assets were invested directly in June 2025

47% of the assets of the mutual fund industry came directly. A large proportion of direct investments were in non equity-oriented schemes where institutional investors dominate.

\* June 24- 24% of the retail investors chose to invest directly, while 27% of HNI assets were invested directly.

Equity-oriented schemes include equity and balance funds. Institutions include domestic and foreign institutions and banks. HNIs are investors who invest with a ticket size of Rs. 2 lakhs or above.

# **Distributor Vs Direct**



#### Scheme Type



83% of liquid/money market scheme assets where institutional investors dominate, were direct, whereas 68% of debt-oriented scheme assets and 29% of equity scheme assets were direct.

\* June-24 - 81% of liquid/money market scheme assets where institutional investors dominate, were direct, whereas 64% of debt-oriented scheme assets and 27% of equity scheme assets were direct

Equity-oriented schemes include equity and balance funds. Institutions include domestic and foreign institutions and banks. HNIs are investors who invest with a ticket size of Rs. 2 lakhs or above.