#### **Accounts Across Investor Types**





There are 50,559,495 accounts in the mutual fund industry as at September 2016, of which 99% is accounted for by individual investors.

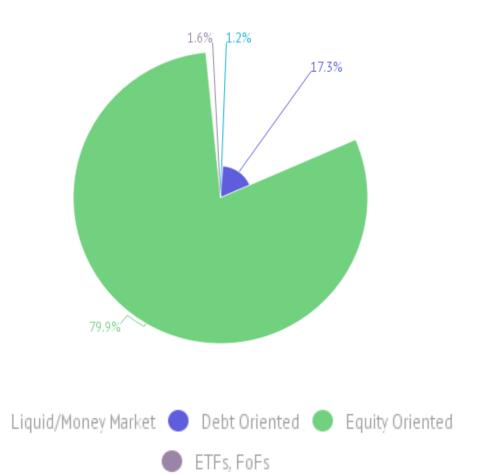
There were:

- 47,986,325 retail investor accounts
- 2,073,405 HNI accounts
- 499,765 institutional investor accounts.

Data as on September 30, 2016. Account refers to a folio. An investor may have multiple accounts in a single fund or across funds. This is therefore not a count of number of investors, but number of accounts.

# **Accounts Across Scheme Types**





Nearly 80% of the investor accounts are in equity oriented schemes.

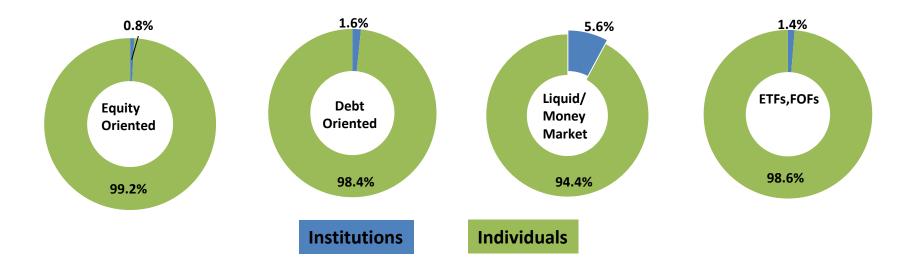
17% of the accounts are in debtoriented schemes.

Liquid and money market funds account for less than 1% of accounts.

Data as on September 30, 2016. Equity-oriented schemes include equity and balance funds. Account refers to a folio. An investor may have multiple accounts in a single fund or across funds. This is therefore not a count of number of investors, but number of accounts.

# Scheme Level Folio Composition of Investor Accounts





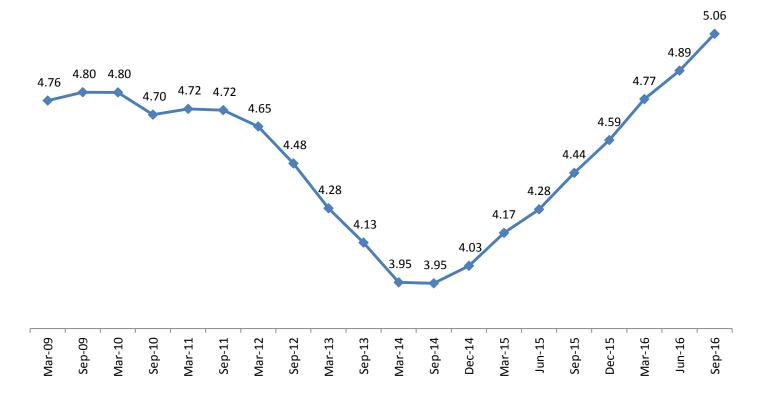
Individual investors account for the most of the accounts, across fund types.

In liquid and money market funds, they hold the least number, at about 94% of the total accounts.

Data as on September 30, 2016. Institutions include domestic and foreign institutions and banks. Individual include HNIs. Account refers to a folio. An investor may have multiple accounts in a single fund or across funds. This is therefore not a count of number of investors, but number of accounts.

#### **Increase in Investor Accounts**





Since September 2014, there is an increase in investor accounts from 3.95 cr to 5.06 cr in September 2016.

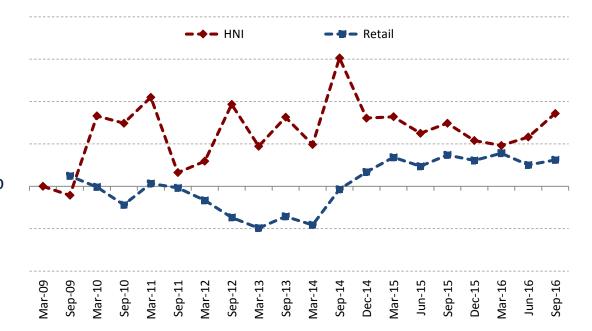
Figures in crores. Data as on September 30, 2016. Account refers to a folio. An investor may have multiple accounts in a single fund or across funds. This is therefore not a count of number of investors, but number of accounts.

# Investor-wise Rate of Growth in Investor Accounts



Retail investor accounts have shown a positive rate of growth since September2014.

HNI accounts have shown positive growth to peak at 15% in Sep 2014 and moderate to 9% in September 2016.



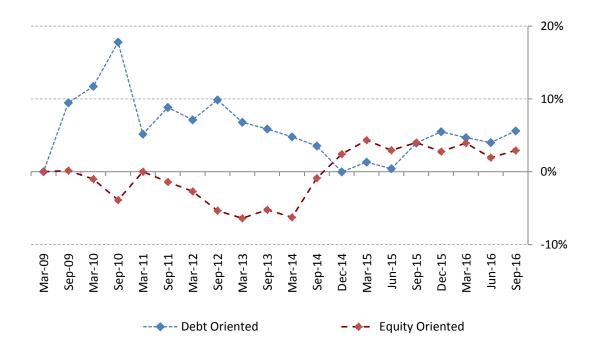
Data as on September 30. 2016. HNIs are defined as individuals investing Rs 5 lakhs and above.

# Scheme-wise Rate of Growth in Investor Accounts

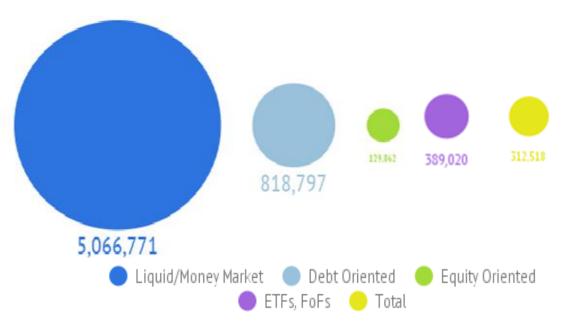


There was a sharp rise in the number of equity accounts in 2015-16.

For debt oriented schemes, the rate of growth was positive but declining because of the shift in investor preference towards equity. However, debt accounts show a rising trend again since September 2015.



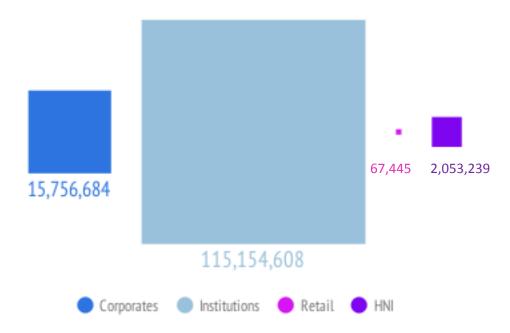




The average ticket size is higher for liquid and debt oriented schemes which are dominated by institutional investors.

The ticket size for equity oriented funds is Rs.129,862 per account. This is the average asset size per account in the equity oriented funds.



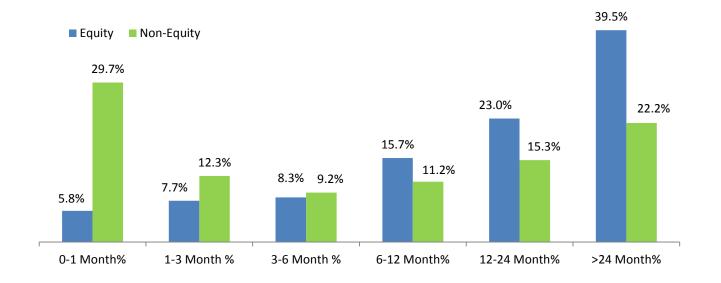


Institutional investors including FIIs had the largest ticket size, at Rs.11.51 cr per account. Retail investors had an average ticket size of Rs.67,445 per account, while HNIs held Rs. 20.53 lakh per account.

> Data as on September 30 2016. Ticket size is computed as assets managed for a given investor category /number of accounts for that category. HNIs as defined as individuals investing Rs 5 lakhs and above.

# 40% of the Industry's Equity Assets stay invested for more than 2 years





Equity assets have a longer average holding period as compared to non-equity assets. 40% of equity assets have been held for periods greater than 24 months.

The increase in holding period for applicability of long term capital gains to debt could be one of the reasons why more non-equity assets are being held for 2 years or longer.