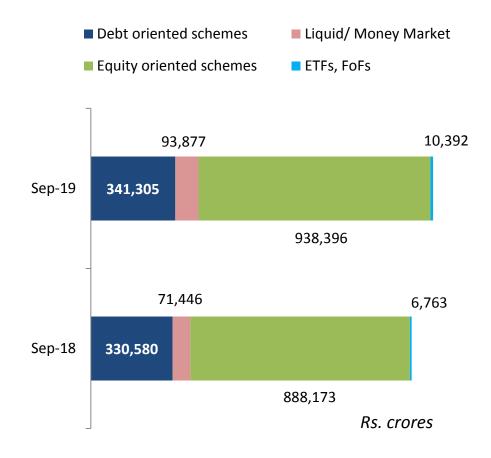
Individual-Investor Assets Composition



Individual investors held Rs.13.84 lakh crore in mutual funds as of September 2019, an increase of 6.71% over September 2018.

Investments of individual investors in equity schemes increased by 5.65% over September 2018.



Figures in Rs crores. Individual-investor assets considered here include investments by HNIs. Equity-oriented schemes include equity and balanced funds.

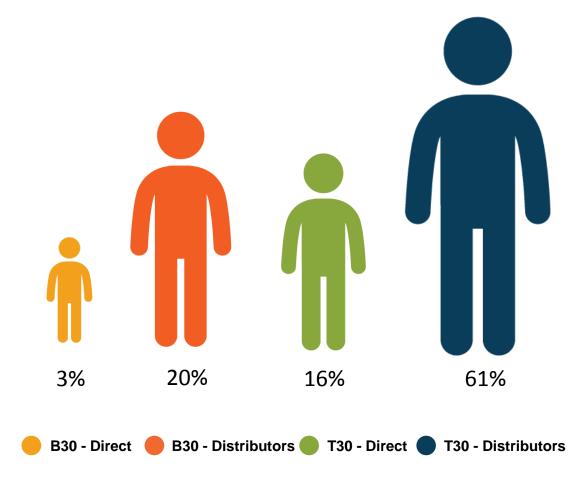
Individual Investors – Overall Composition



Individual assets have mainly come from the top 30 locations, and are primarily distributor-driven.

61% of the assets of Individual investors are from T30 cities, brought in by distributors.

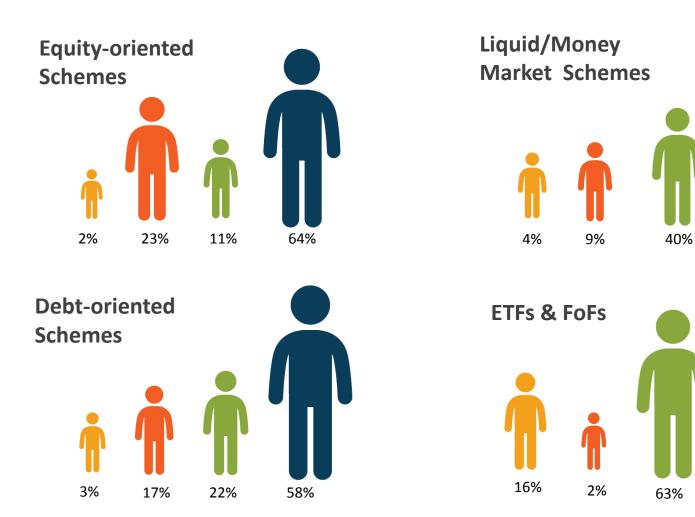
Direct investments amount to 19% of individual assets, divided as 3% from B30 and 16% from T30.



Individual investors here include HNIs.

Individual Investors – Scheme level Composition





B30 - Distributors

T30 - Direct T30 - Distributors

Individual investors here include HNIs.

19%

47%

B30 - Direct