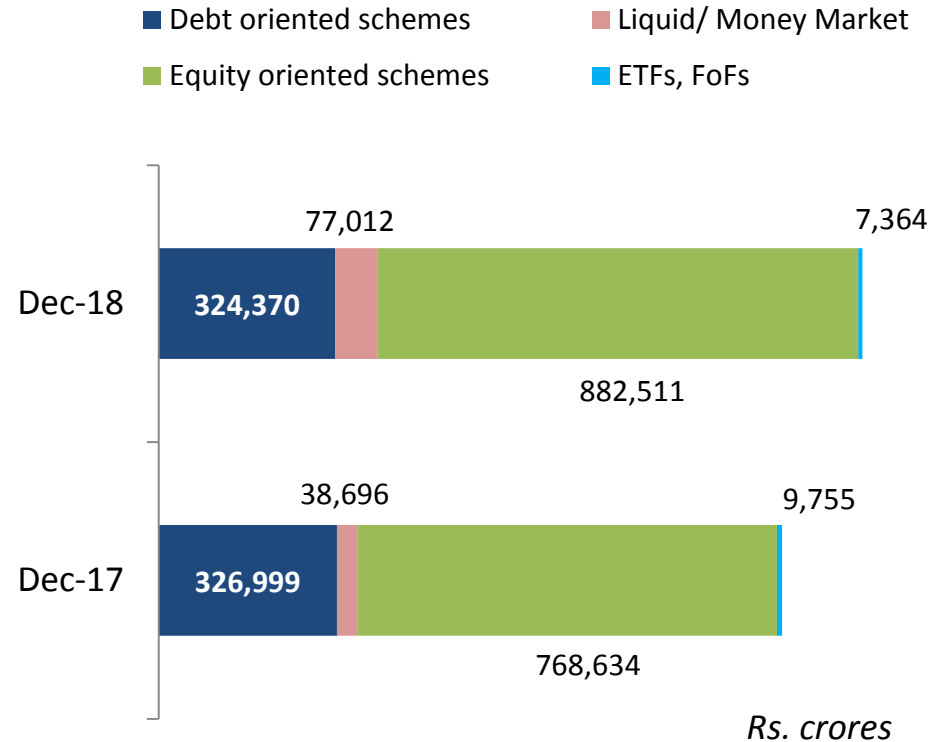


Individual-Investor Assets Composition



Individual investors held Rs.12.91 lakh crore in mutual funds as of December 2018, an increase of 12.86% over December 2017.

Investments of individual investors in equity schemes increased by 14.82% over December 2017.



*Figures in Rs crores.
Individual-investor assets considered here include investments by HNIs.
Equity-oriented schemes include equity and balanced funds.*

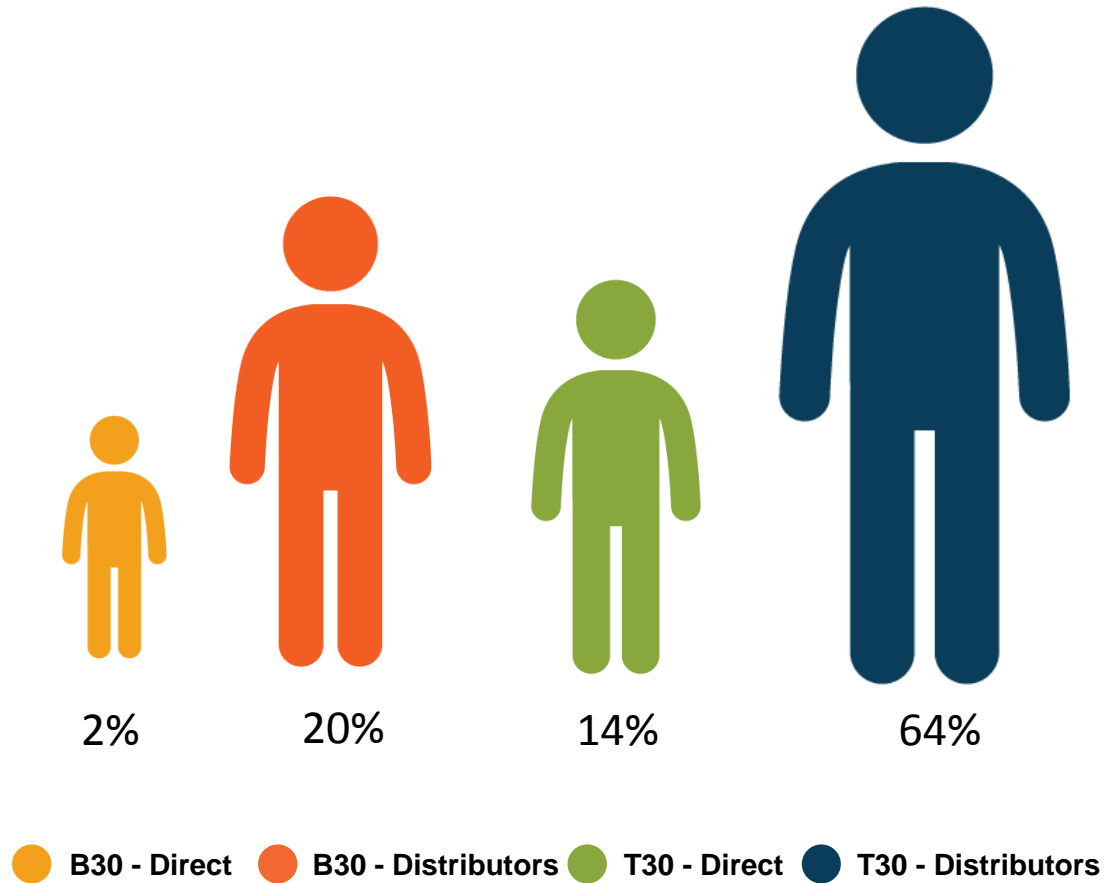
Individual Investors – Overall Composition



Individual assets have mainly come from the top 30 locations, and are primarily distributor-driven.

64% of the assets of Individual investors are from T30 cities, brought in by distributors.

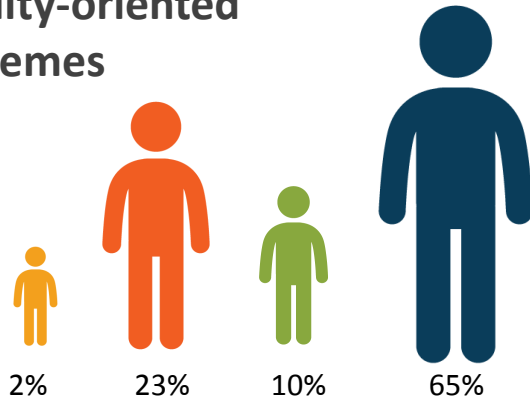
Direct investments amount to 16% of individual assets, divided as 2% from B30 and 14% from T30.



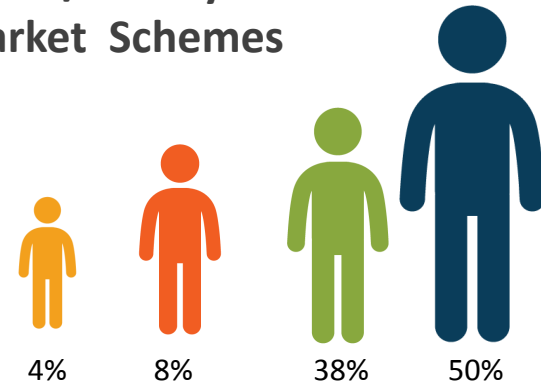
Individual investors here include HNIs.

Individual Investors – Scheme level Composition

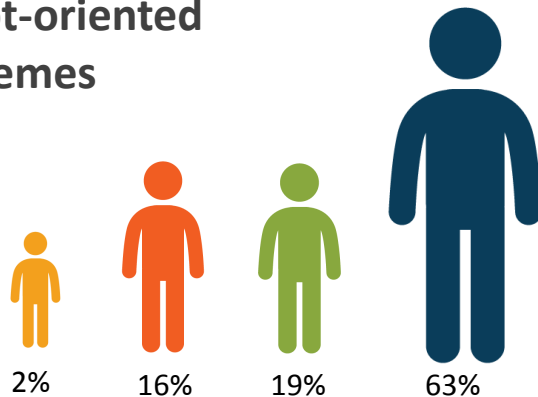
Equity-oriented Schemes



Liquid/Money Market Schemes



Debt-oriented Schemes



ETFs & FoFs



● B30 - Direct
 ● B30 - Distributors
 ● T30 - Direct
 ● T30 - Distributors

Individual investors here include HNIs.