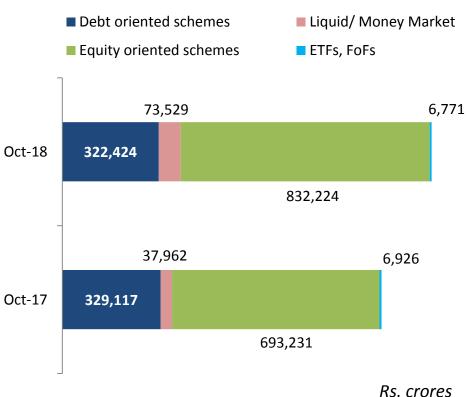
## **Individual-Investor Assets Composition**



Individual investors held Rs.12.35 lakh crore in mutual funds as of October 2018, an increase of 16% over October 2017.

Investments of individual investors in equity schemes increased by 20% over October 2017.



RS. Crores

Figures in Rs crores. Individual-investor assets considered here include investments by HNIs. Equity-oriented schemes include equity and balanced funds.

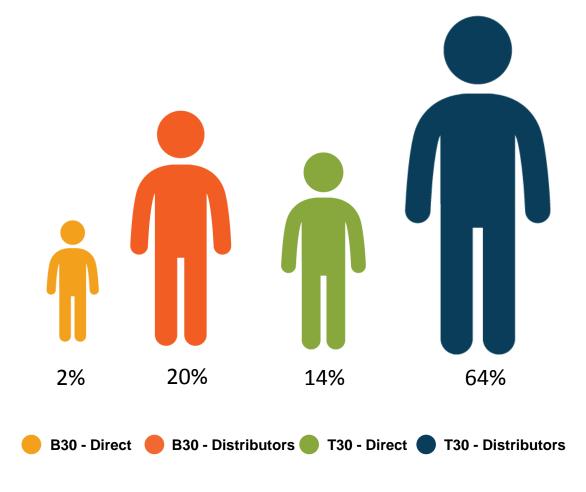
## **Individual Investors – Overall Composition**



Individual assets have mainly come from the top 30 locations, and are primarily distributor-driven.

64% of the assets of Individual investors are from T30 cities, brought in by distributors.

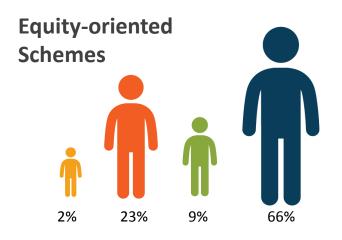
Direct investments amount to 16% of individual assets, divided as 2% from B30 and 14% from T30.

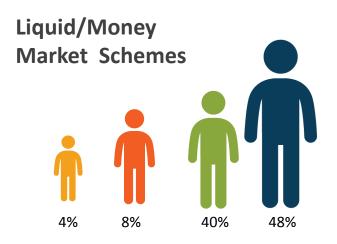


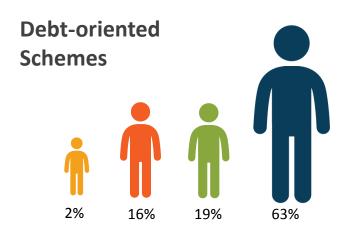
Individual investors here include HNIs.

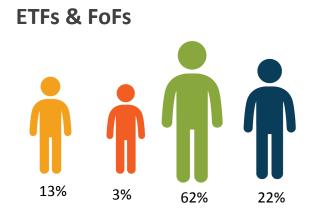
## **Individual Investors – Scheme level Composition**











B30 - Direct B30 - Distributors T30 - Direct T30 - Distributors

Individual investors here include HNIs.